



Lot #3 Caspian Court

Personally Prepared for: 2020/2021 Buyers and Agents
 Prepared By: Jimmy McCracken, Benchmark Management

Revenue Projections

Season	Total Weeks	Weekly Rate	Conservative Income	Moderate Income	Aggressive Income
Winter	5	\$ 3,270	\$ -	\$ -	\$ -
Late Winter	5	\$ 3,920	\$ -	\$ -	\$ -
Early Spring	2	\$ 6,530	\$ 6,530	\$ 6,530	\$ 13,060
Spring Break	4	\$ 7,610	\$ 15,220	\$ 22,830	\$ 30,440
Late Spring	3	\$ 5,550	\$ 5,550	\$ 11,100	\$ 11,100
Early Summer	2	\$ 6,090	\$ 12,180	\$ 12,180	\$ 12,180
Summer	2	\$ 7,730	\$ 15,460	\$ 15,460	\$ 15,460
Summer Peak	3	\$ 7,910	\$ 23,730	\$ 23,730	\$ 23,730
July 4th	1	\$ 9,340	\$ 9,340	\$ 9,340	\$ 9,340
Summer Peak	3	\$ 7,910	\$ 23,730	\$ 23,730	\$ 23,730
Late Summer	2	\$ 6,530	\$ 13,060	\$ 13,060	\$ 13,060
Early Fall	4	\$ 5,010	\$ 5,010	\$ 5,010	\$ 10,020
Fall	9	\$ 4,350	\$ -	\$ 4,350	\$ 8,700
Late Fall	1	\$ 3,920	\$ -	\$ -	\$ -
Holiday	1	\$ 4,590	\$ 4,590	\$ 4,590	\$ 4,590
Winter	3	\$ 3,270	\$ -	\$ -	\$ -
Holiday	2	\$ 5,230	\$ 5,230	\$ 10,460	\$ 10,460
Total			\$ 139,630	\$ 162,370	\$ 185,870

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Rental projections are estimates based on current and past rental prices of similar homes. This estimate is assuming no owner stays and sleeping at least 16 guests.